



## Bid Support

### Service overview

This service is designed to help Consultancies and System Integrators deliver contracts and opportunities they would have previously rejected due to lack of internal resource and/or capability.

### What we do

DataCareers successfully partner with a range of SI&C's to deliver a talent pool of pre-screened and qualified consultants that can be white labelled to ensure that you never have to reject a bid opportunity again.

Our TAaaS (Talent Acquisition as a Service) model is a flexible and agile model that can deliver against tight deadlines, provide cost effective resources and ensure contractors provide a high level of service to the client.

We will also provide bid support on written aspects utilising the relevant experience gained from our contractors to ensure that you can submit your bid in a timely and efficient manner.

### Bid types

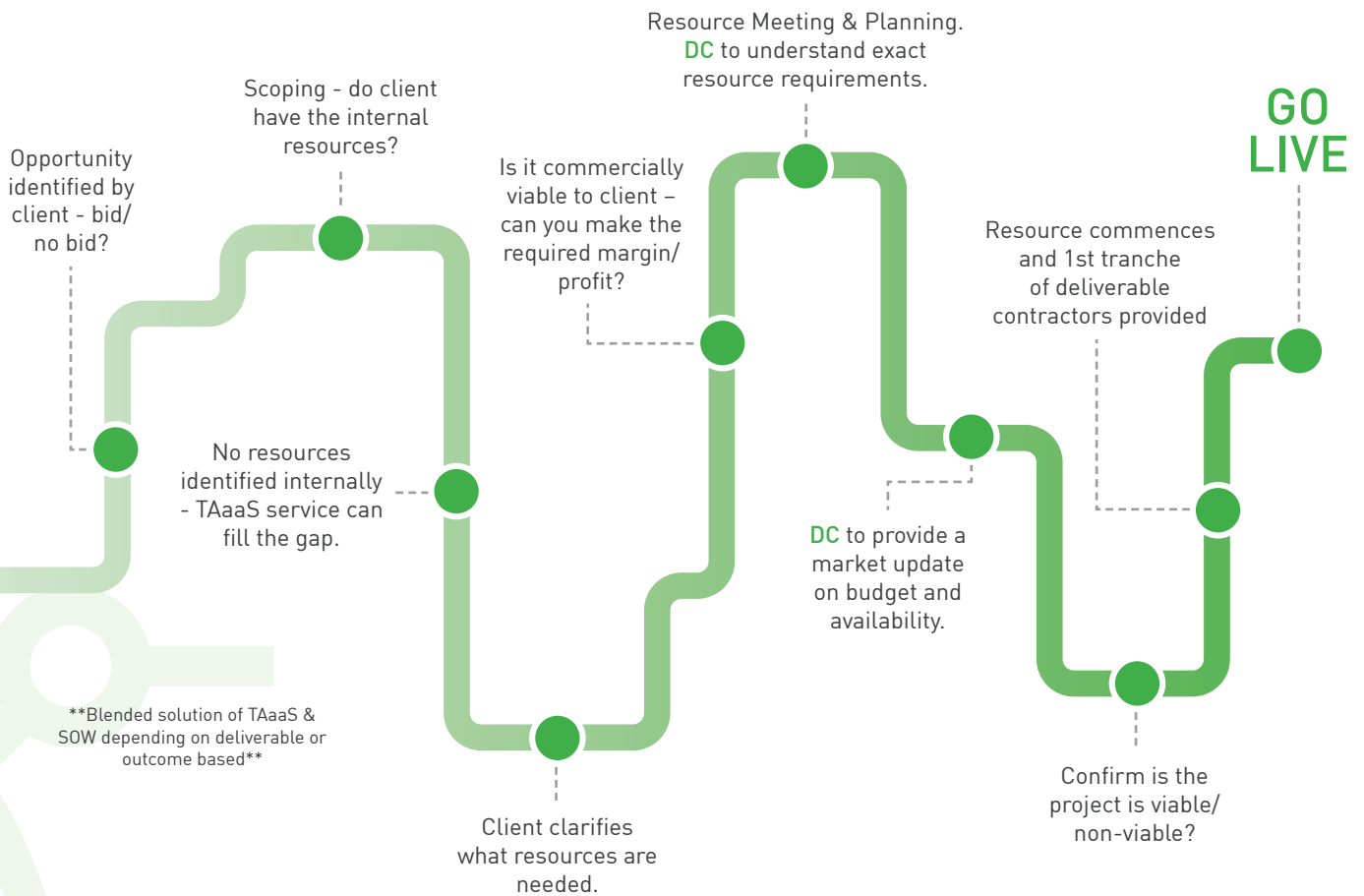
Our bid support can include:

- ✓ Named partner
- ✓ Unnamed partner
- ✓ Hybrid
- ✓ Resource only

*James has proved to be an honest, hardworking and pragmatic supplier. He has delivered first class technical and support staff into customers, some at extremely short notice. The quality of people is evidenced with some being maintained in contract positions for 5 years +. I trust James, with my business and our customers.*

**Simon McTurk** Managing Director at IronCat

# Roadmap



## Previous projects

Some of the previous projects we have supported on include:

- ✓ Partnered with a next generation IT services company delivering 50 cloud resources to FCO IT for a large Azure implementation.
- ✓ Providing a Technical Consultancy with 0365 specialists to support the MOD with a user-friendly solution across multiple MOD estates.
- ✓ Partnered with a Big 4 Consultancy to deliver a SAP Procure2Pay implementation team for TFL.

**DataCareers**  
Tech • Talent • People

